



ROCK ISLAND  
ILLINOIS

MEMORANDUM  
INFORMATION TECHNOLOGY DEPARTMENT

**TO:** Randall Tweet, City Manager

**Number:** CY20-008

**SUBJECT:** Telephone Lines

**Date:** 7/1/2020

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The City of Rock Island has worked with CS Technologies of Eldridge, IA for primary rate interface (PRI) telephone services during the last four years. This PRI service has proven to be the most cost-effective solution for the City of Rock Island as compared to previous options for telephone service. The current agreement has expired and a new agreement is required to continue service. The new 5-year Flex Enterprise Service agreement reduces costs while at the same time improving service by installing and utilizing a more reliable fiber-optic connection. Attached are the contract documents for your review.

**RECOMMENDATION:** The Information Technology Department recommends that the City Council authorize the City Manager to sign the agreements with CS Technologies of Eldridge, IA for the FLEX Enterprise EIS service and pay the monthly service fee estimated at \$2,054.75/month plus applicable taxes and usage.

**Vendor:** CS - Technologies

**Payment Amount:** \$30,000 - Annually (estimated)

**Account Chargeable:**

**Fund:** 101 - General Fund

**Division:** 256081 - Information Systems

**Object Class:** 72501 - Telephone allocations

**Project Number:** 0000000 - N/A

**Requisition Number:**

**Purchase Order Number:**

**Submitted by:** Timothy Bain, IT Director

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**APPROVED:** Randall Tweet, City Manager

**PURCHASE AGREEMENT**



125 N. Second Street, Eldridge, IA 52748  
 Phone: 563.345.6789 Fax: 563.345.6700

Customer: **City of Rock Island**  
 Contact: **Timothy Bain**  
 Address: **1528 3rd Ave.**  
 City, St, Zip **Rock Island, IL 61201**  
 Phone: **309-732-2145**  
 Email: [bain.timothy@rigov.org](mailto:bain.timothy@rigov.org)

**Project: FLEX Enterprise EIS**

This Agreement executed this \_\_\_\_\_ (Month / Day) of 2020 between \_\_\_\_\_ **City of Rock Island** hereinafter referred to as "**CUSTOMER**" and **CS Technologies Inc.**, hereinafter referred to as "**CSTECH**".

**Services:** CSTECH agrees to provide to customer these services and /or features specified hereto:

QTY	Description	One Time Cost	Monthly Cost
<b>1</b>	<b>FLEX Enterprise EIS</b>		
<b>3</b>	<b>Ethernet Internet Service - 100/100 Mb</b>	<b>\$750.00*</b>	<b>\$457.50</b>
	23 channel <b>PRI</b>		<b>\$1,350.00</b>
	1,000 minutes outbound long distance included		<b>Included</b>
	First Toll-Free 8xx Number		<b>Included</b>
	Directory Listing		<b>Included</b>
<b>101</b>	DID / Block of 20 Numbers (2020 total)		<b>\$227.25</b>
<b>1</b>	Block of 5 Static IP Addresses (/29)	<b>\$0.00</b>	<b>\$20.00</b>
	*waived with satisfaction of term agreement		
<b>Total Cost:</b>		<b>\$0.00</b>	<b>\$2,054.75</b>

**Term:** This Agreement shall be for a term of FIVE years from date of fiber upgrade and FLEX Enterprise EIS installation. Upon expiration of initial term CS TECH reserves the right to raise customer's rates to the then current Month to Month rate unless renewed under a subsequent renewal contract. Renewals are currently available in 1, 2, 3, and 5 year terms. Under no circumstances will this contract automatically renew.

**Payment:** For the services provided by CSTECH, CUSTOMER shall be billed monthly for those services. CUSTOMER accepts the responsibility to pay promptly upon receipt of billing from CSTECH for services billed under this agreement.

**Early Termination Liability:** The termination of service prior to the end of the contract period does not remove the CUSTOMER from their financial obligations relative to this agreement until the end of original contract period. When service is terminated prior to the end for the contract period, the customer has the option to continue to pay 75% of the contract rate each month until the end of the contract, or to pay a one-time termination fee equal to 50% of the remaining contract rate.

**CS TECHNOLOGIES, INC**

**City of Rock Island**

\_\_\_\_\_  
 (Signature)

\_\_\_\_\_  
 (Authorized Signature)

**Donn Wilmott**  
 General Manager

\_\_\_\_\_  
 (Printed Name)

**Tyler Bindrum**  
 Sales Representative

\_\_\_\_\_  
 (Title)

***All pricing and information in this document are considered proprietary and confidential between CS Technologies and the above named Customer. Any use deemed to be inappropriate will be dealt with to the fullest extent allowed by law.***