

**Memorandum  
Public Works Department**



**To:** City Manager  
**Subject:** Rock Salt Purchase  
**Date:** October 24, 2016  
**Number:** 2016-203

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The City of Rock Island is participating in the State of Illinois Joint Purchase of rock salt for the 2017 winter season. This year the City of Rock Island participated in the bid process and received a unit price of \$48.55 ton. For comparison this year's price is \$30.55 per ton cheaper than last year's price of \$79.10.

The City is required to purchase at least 3,200 tons and may purchase up to 4,800 tons at the same unit price.

3,200 tons @ \$48.55 per ton = \$155,360.00

**Recommendation**

The Public Works Department recommends that the City Council approve the purchase of 3,200 tons of salt and also approve participation in the state bid for the purchase of rock salt through Compass Minerals America, Inc., from Overland Kansas, at the unit price of \$48.55 per ton.

**Vendor:** Compass Minerals America, Inc., Overland Kansas  
**Payment Amount:** \$ 155,360.00

**Account Chargeable:**

<b>Fund:</b>	101	General Fund
<b>Division:</b>	616	Municipal Services
<b>Cost Center:</b>	307	Snow & Ice Control
<b>Object Code:</b>	52209	Contract

**Submitted by:** Larry Cook, Interim Public Works Director  
Michael T. Bartels, Municipal Services Superintendent

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**Approved by:** Randall D. Tweet, Interim City Manager