

**Memorandum
Public Works Department**



To: City Manager
Subject: Robotic Total Station Data Collector Purchase
Date: July 8, 2014
Number: 2014-147

The Public Works Department/ Engineering Division, is scheduled to purchase a Robotic Total Station & Data Collector Complete to replace equipment that has exceeded its useful life. This equipment is used by the surveyors for all City projects. Bids were opened June 24, 2014 with Precision Midwest being the only bidder. Precision Midwest is allowing a trade in value of \$3,320.00 on our outdated equipment, making the purchase price \$30,760.80. Attached is the schedule of prices as submitted by Precision Midwest.

RECOMMENDATION:

The Public Works Department recommends that City Council authorize the purchase of a Robotic Total Station & Data Collector Equipment, Complete from Precision Midwest in the amount of \$30,760.80.

Vendor: Precision Midwest
Payment Amount: \$30,760.80
Account Chargeable:
Fund: 606 Engineering
Division: 615 Engineering
Cost Center: 391 Engineering Services
Object Code: 52404 Small Test Equipment

Requisition Number: R004736

Submitted by: Michael J. Kane, P.E., City Engineer
Randall D. Tweet, Public Works Director

Approved by: Thomas Thomas, City Manager

Company Profile – Precision Midwest

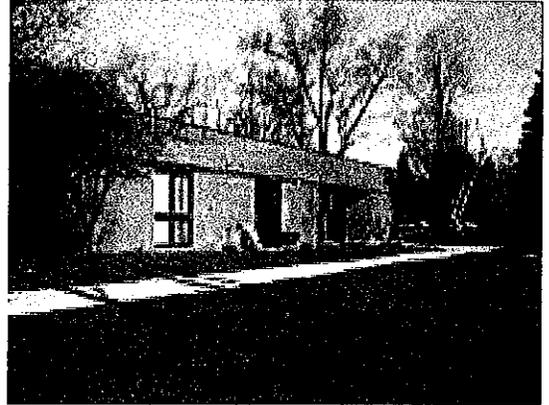
Corporate Information:

Precision Midwest, Ltd
3S140 Barkley Avenue
Warrenville, Illinois 60555
Phone: (630) 836-1000
Fax: (630) 836-8850

Website: www.PrecisionMidwest.com

Office Hours: Monday-Friday, 7:30am – 4:30 pm CST

Satellite Offices: Waterloo, Iowa
Marion, Iowa
West Des Moines, Iowa



Precision Midwest is a veteran-owned, local Midwest-based company headquartered in Warrenville, Illinois, founded in 2001. The company is currently expanding to meet our customer's needs and market demand based upon positive customer relationship development and growing interest in Trimble's vast product offerings. Precision Midwest currently employs 14 full-time seasoned professionals, trained in technical knowledge and support of Trimble surveying technologies.

We focus and bring leading Trimble geospatial technologies for the civil, construction, architectural, environmental, telematics, and structural industries including leading BIM solutions.

Precision Midwest offers a full-service **Trimble Preferred Service Provider** authorized repair center with 2 full-time service technicians. In the event warranty, general repair or service work needs to be performed on Trimble precision equipment Precision Midwest has the capability and experience to quickly and efficiently repair the instrument in most cases. We pride ourselves on being able to offer a 48 hour customer turnaround, typically, minimizing downtime and lost work. Precision Midwest also maintains a rental fleet of various Trimble equipment including 3D scanners, GNSS and optical total station equipment, plus the ability to rent and checkout network software licenses of Trimble RealWorks and Trimble Business Center for customer needs.

To offer maximum support and success for City of Rock Island, Precision Midwest has three (3) full-time staff who are trained and seasoned professionals in this industry and technologies. Jesse Kinzenbaw, Robert Hughes, and Benjamin Sullivan are based in Iowa, full-time. Precision Midwest has additional staff members that would be available directly for further assistance by phone, email or direct support, depending on the City's needs.

Below are some key staff resumes for our Iowa PMW team that would be available as resource to the City of Rock Island.

Schedule of Prices

| Description | Quantity | Unit | Unit Price | Total |
|--|----------|----------|------------|--------------|
| Robotic Total Station & Data Collector Equipment, Complete | 1 | Lump Sum | | \$ 34,080.00 |
| Trade-In | 1 | Lump Sum | | - \$3,320.00 |
| Bidder's Base Proposal | | | | \$ 30,760.80 |