

**Memorandum
Public Works Department**



To: City Manager
Subject: Rock Salt Purchase
Date: October 11, 2011
Number: 2011-295

The City of Rock Island is again participating in the State of Illinois Joint Purchase of rock salt for the 2011/2012 winter season. The City was allowed to extend last year's contract with North American Salt Company of Overland Park, Kansas for the same price of \$ 70.28 per ton. This is below the budgeted price of \$75.00 per ton.

It is estimated that 3,200 tons will need to be purchased for the 2010/2011 winter season. The City may purchase an additional 1,600 tons (4,800 tons total) at the same price.

	Estimate	Maximum
Inventory	1,000	1,000
Salt Order	3,200	4,800
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Total	4,200 tons	5,800 tons

3,200 tons @ \$70.28 = \$224,896.00

Recommendation

The Public Works Department recommends that the City Council approve participation in the state bid for the purchase of rock salt through North American Salt Co. at the unit price of \$70.28 per ton.

Vendor: North American Salt Co.
Payment Amount: \$ 224,896.00
Account Chargeable:
Fund: 101 General Fund
Division: 616 Municipal Services
Cost Center: 307 Snow & Ice Control
Object Code: 52209 Contract

Requisition Number: R002722
Purchase Order Number:

Submitted by: Robert T. Hawes, P.E., Assistant City Manager/Public Works Director
Randy, Street Maintenance Superintendent

Approved by: Robert T. Hawes, Interim City Manager